

How to unlock the Power of your Collaborative Innovation Networks (COINs)



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people I "like"

people "like" me

There is no truth, only likelihoods

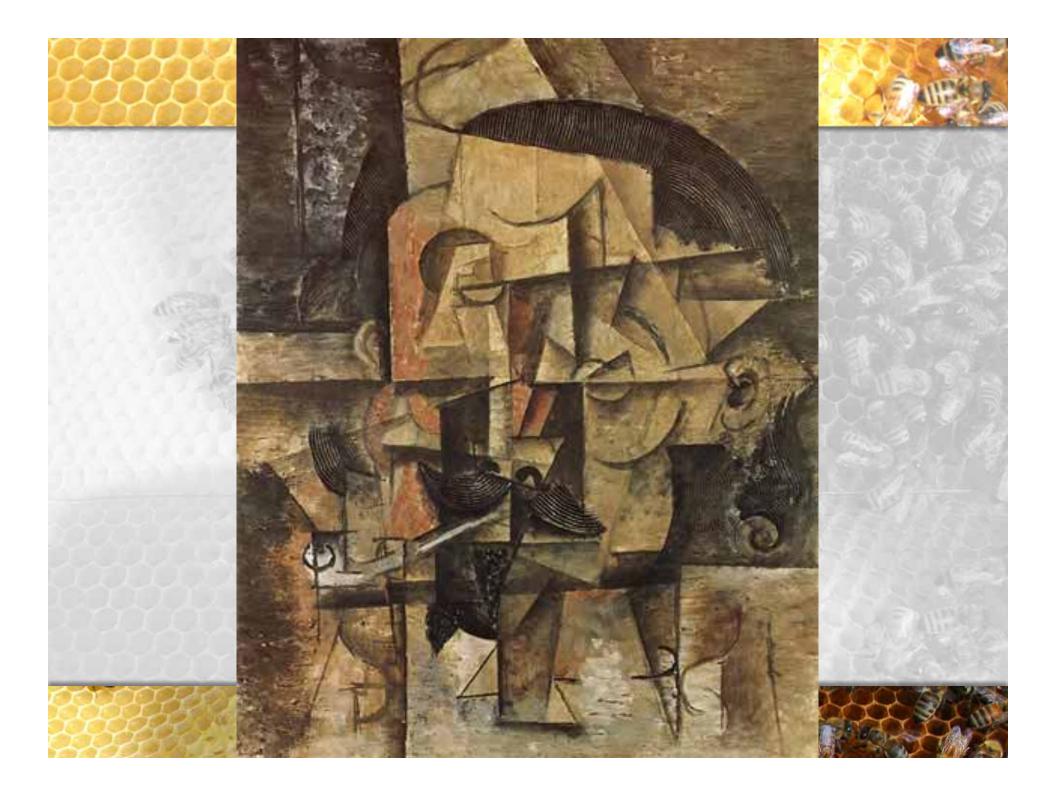


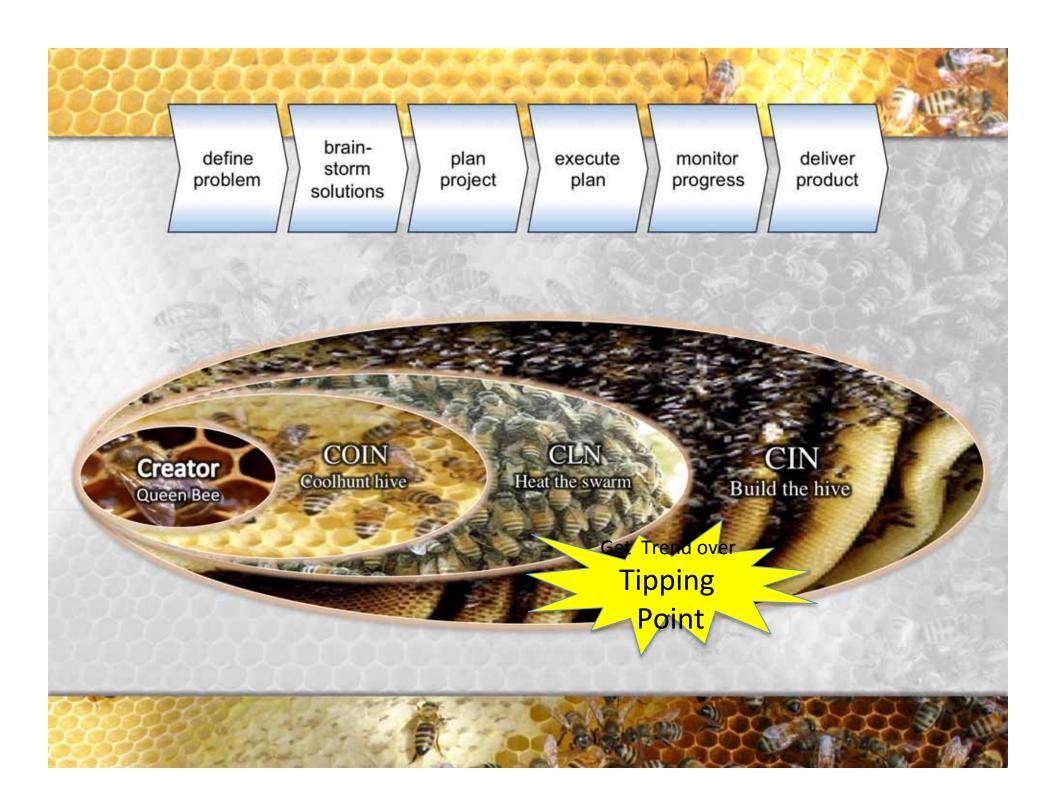










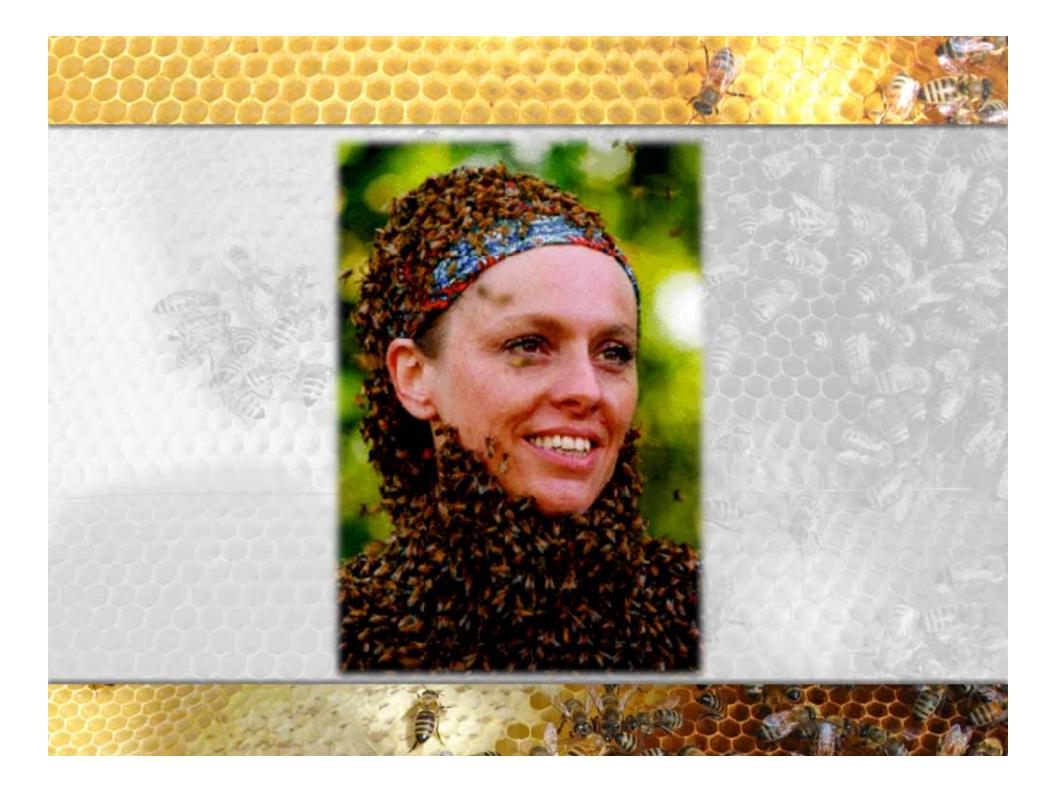


# 1. Queen – start cool trend



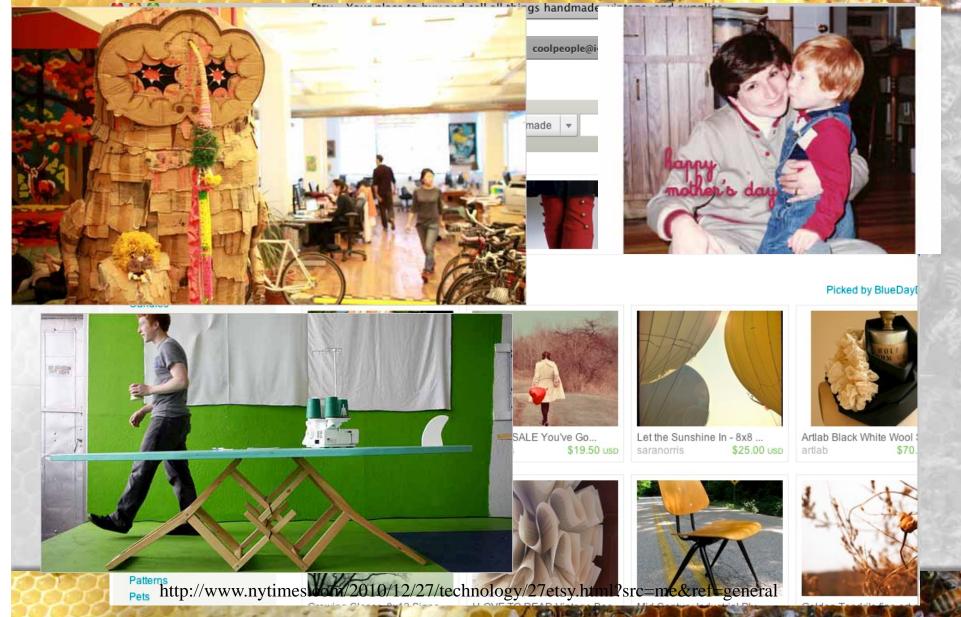






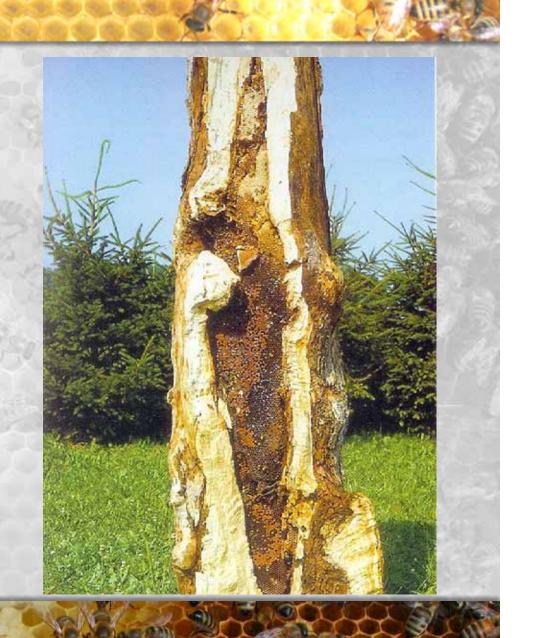
# 2. Venture to new grounds

# Etsy.com – Rob Kalin (founder)



# 3. Coolhunting

- 200 coolhunters find next big thing
- "genetic" knowledge of what's cool







- 200 coolhunters agree on next big thing
- Mutual reinforcement
- One coolhunter alone looses interest







# Squinkies





### Squinkies × Search

About 28,500 results (0.18 seconds)

Advanced search

### Related blogs about Squinkies

Squinkies Blog - News, Video, and other Fun Stuff

Put your **Squinkies** in a Holiday themed setting, take a photo and you could WIN! ... blog.squinkies.com/

Squinkies gumball review

Squinkies - 5 Loose Random (Squinkies Series Maybe Different Then the Ones Pictured) ... squinkies-gumball.blogspot.com/

Squinkies Ball review

Squinkies Set of Four : Bride-to Be Surprise, Under the Sea Surprise, Royal Friends Surprise,

squinkies-ball.blogspot.com/

### 8 Squinkies on Every Little Girl's Christmas Wish List ... | All ... 🗯 🔍

8 hours ago by Jennifer

Squinkies are tiny, cute, squishable toys that have landed at or near the top of every little girl's holiday wish list this year. Whether she's been naughty. http://allwomenstalk.com/

### Squinkies Cupcake – The Cute Playset For Girls 🕸 🔍

9 hours ago by articles

**Squinkies** Cupcake Surprise Bakeshop is one the playset for kids who acquire **Squinkies**. This cute set looks like a big cupcake, but opens to reveal a **Squinkies** size bakeshop for all of their squishy friends. The **Squinkies** Cupcake ...

http://articlesplace.cz.cc/ - More results from Articles Place | Submit Articles | Free ...

### Pink Dandy Chatter: Holiday Gift Guide Review & Giveaway ... 🕸 🔍

5 hours ago by pinkdandyshop@yahoo.com (Pink Dandy Chatter)

**Squinkies** have become popular so fast and there's not doubt in mind why. They are small, fun and cute! **Squinkies** didn't just stop there...they added a new line of **Squinkies** with hair and call them **Squinkie** Doos. ...

http://www.pinkdandychatter.com/ - More results from Pink Dandy Chatter

### Squinkies Bubble Pack: Pencil Topper Animal | Blog of Yhopix 🕸 🔍

10 hours ago by yhopix

**Squinkies** sales numbers are very high and this is because parents know that near to Christmas the price of popular toys can rise quite dramatically as they become quite scarce. This is why it is best to buy cheap ...

http://yhopixblog.com/ - More results from Blog of Yhopix

### Squinkies Toys Squinkies Bubble Packs And Playsets « Cheap Kids ... \$\price 9.

9 Sep 2010 by The Toy Guy

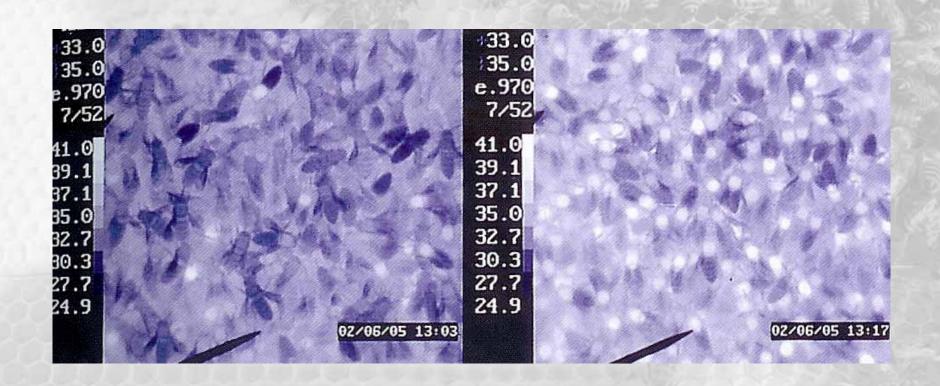
The latest craze has just begun, the Squinkies toys. These adorable little dudes are set to be

# Angry Bird Cell Phone Game (Rovio)



## 5. Heat the swarm

200 coolhunters heat the swarm



# Send samples to 300 bloggers

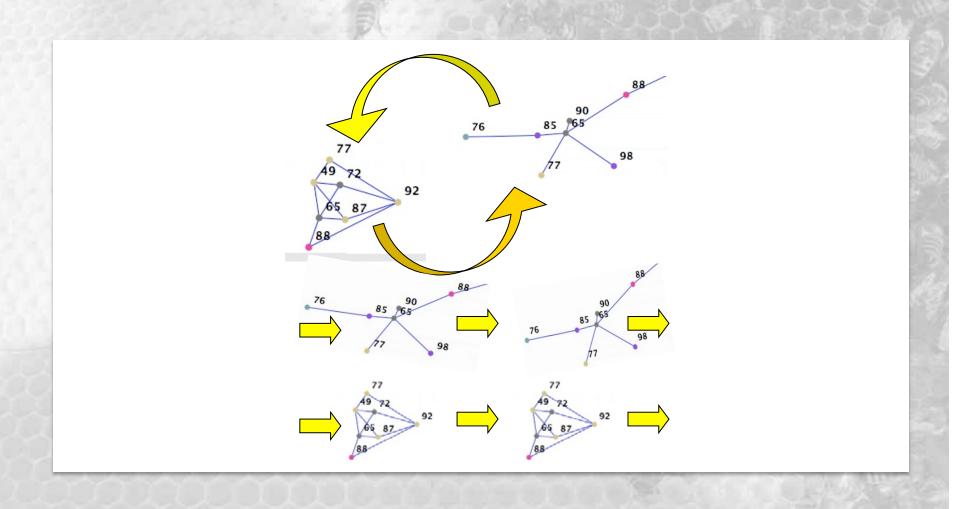




# 6. Guide the swarm



# Creativity and Performance of Eclipse Developers



# 7. Release attraction pheromone









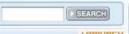
















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# Next big thing!!!

# Lessons....

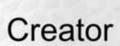
- Waggle dance
- Immerse yourself into the swarm choose your friends well
- Rotating leadership
- Trust leads to flow

# Ants or bees?



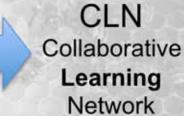


# 4 steps of Coolfarming





COIN
Collaborative
Innovation
Network



CIN
Collaborative
Interest
Network









centralized leadership rotating leaders waggle dance

attraction pheromone

# Don't be a star, be a galaxy....

## **Online Social Networks**

- Core/periphery
- Many COINs
- Oscillating leadership
- Low ART
- "Honest" (from very positive to very negative)

## F2F

- Create trust (speak less, look into the eyes)
- Create flow (move in synch)
   Galax

